



Since 1993, we protect and promote the production and consumption of typical and traditional foods



An "international family company" 100% made in Italy dedicated to preserving Italian gourmet traditions through food and crafts.



First and foremost, professionals' want to be elevated and motivated by cutting-edge technology and facilities dedicated to food safety.



Our daily commitment to increasing the value of food has propelled us to the forefront of meat processing and preservation, as well as cured meats and cheeses.



## **CUOMO METHOD®**

### Innovation is a successful tradition

"The **Cuomo Method**" is a patented method that uses only natural physical parameters and makes it possible to monitor the physical and chemical state of the foods throughout the transformation process by continuous pH analysis, verification and management".

# THE **ONLY** PATENTED METHOD BASED ON **FOOD PH MANAGEMENTO**



CIPO N° CA2852650 (CANADIAN INTELLECTUAL PROPERTY OFFICE)



EPO N° EP 2769276B1 (European Patent Office)



**Patented** in Europe and Canada



Validated
by leading Italian
Universities



**Certifies** the food-safety of your end products

The Cuomo Method® is the ideal synthesis of solely natural physical characteristics, designed to replicate a **perfect microclimate** that guarantees food-safe artisanal items with a genuine traditional flavor.

### QUALITY GUARANTEED

- Climatic® Recipe logged into each device
- Validated operating procedures for each food item
- Certified productions of READY TO EAT FOOD

# **SAFETY CERTIFIED**

- License of device use with method management software
- Certified Intended Use and production capacity, always included
- Supported by the Scientific validation from top Universities

### FOOD SOVEREIGNTY

- Promoting Km0 Farm to Table Local Farming
- Valorizing and use of the whole animal
- Personally-branded food products

# SUSTAINABLE ECONOMY

- Shelf -life of up to 12 month
- Weight-loss management
- Return on investment in just a few months!





# SICUR FOOD CONTROL® IOT.4.0

Patent n. EP2769276B1

The **Sicur Food Control**® is the technological translation of the Cuomo Method®: a patented device that allows you to **CONTROL**, **ANALYZE and MANAGE** the preservation and/or processing phases of your productions inside the climate cabinet through a simple and intuitive display.

The patented technology of the **SFC**® has revolutionized the world of professional food processing forever.

**REPRODUCIBILITY** and **REPEATABILITY** at any time of the year thanks to a unique device capable of concentrating sophisticated state-of-the-art analysis systems with the simplicity of a touch screen interface.

### RISK-FREE ACCESS TO SAFETY WITH STAGIONELLO® TECNOLOGY:

- 1 MAKE YOUR OWN PRODUCTS
- 2 LOAD YOUR DEVICE
- 3 START THE CLIMATIC RECIPE (up to 30 free pre-set beef curing charcuterie recipes)
- 4 TASTE YOUR **READY TO EAT FOODS**

A device developed for each food sector: loaded with software and climate-specific formulas for beef, fish, and cured meats, all in conformity with food safety requirements.



### STAGIONELLO®

SALAMI CURING DEVICE
FOR PROFESSIONAL SALAMI CURING

## TECHNOLOGY ALWAYS BY YOUR SIDE

DISPLAY



Display: 7-inch ultra led touch screen display.

I.O.T. 4.0



IoT technology with a 4.0 network system that provides remote assistance, software updates, and remote diagnostics.

U.T.A.



U.T.A. Food air treatment unit; integrated system in the climatic chamber manufactured entirely of Aisi 304 stainless steel (no polystyrene).

**FUMOTIC®** 



Patented and certified by the Italian Ministry of Economic Development drop-weight management system for cold smoking and/or flavouring.

CLEANING IN PLACE



C.I.P. Automatic and integrated washing system.

PH-METRIC SYSTEM



Integrated pH-metry system with safety alarm that continuously **analyzes, verifies**, and **manages** the pH of food (compliant with international food safety standards)

CLIMATE RECIPE



Pre-set operating procedures in conformity with international food safety regulations, or can be customised in the My Recipes section.

HACCP



A sophisticated system for integrated and remote networked HACCP in accordance with international food safety regulations. Tracking of all values is directly visible on the display, remotely, or in print.

**STRUCTURE** 



Standard internal structure in AISI 304 stainless steel

U.T.A. STAINLESS STEEL AISI 304



**M.O.C.A. CERTIFICATION** 



**FOOD PH MANAGEMENT** 



**LICENSE TO USE THE METHOD** 





# traditional curing through the eyes of innovation

A special, patented, and professional 100% made in Italy system for creating authentic salami using the expertise of the norcino (traditional Italian pork butcher) art, with the safety of the exclusive pH-metry system.

TYPICAL SALAMI
TRADITIONAL ARTISANAL PROSCIUTTI
DELICIOUS COOKED SALAMI

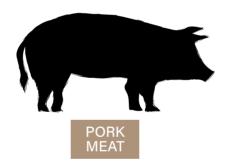
CONTINUOUS FERMENTATION

DEFINED PHASES OF FERMENTATION

COOKING CYCLE

**SMOKING PHASES** 

Thanks to the Cuomo Method® applied to the Stagionello® Salami Curing Device you can process any cut of:



A specific innovation for the production of the main types of traditional Italian and international salami. The intelligent combination of only natural elements now takes shape within the SFC®.

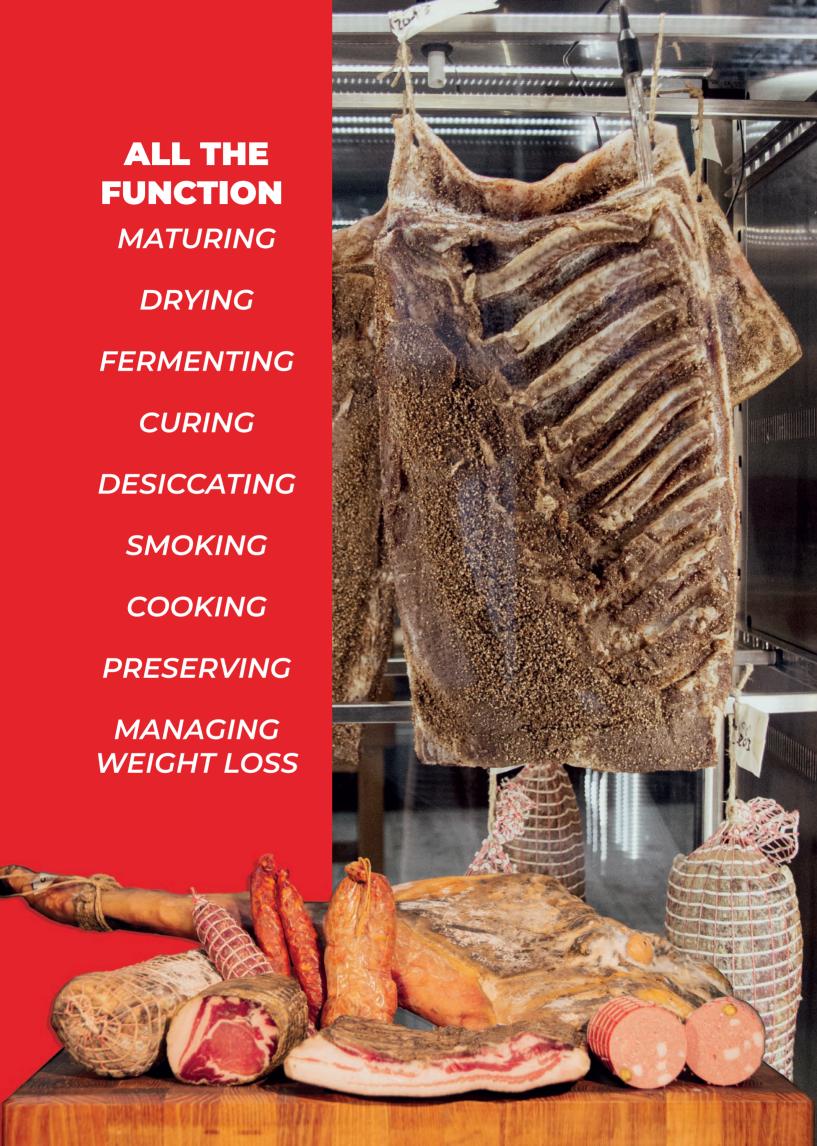


**OWN BRAND** 

**30 climatic recipes validated** and **certified** by Stagionello® project partner Universities are available by default along with endless possible combinations to experiment with.

A new taste frontier to unlock any Chef's imagination to stimulate the palates of curious consumers, and enables ROI increases of up to **700%**.

Shelf life	Until 12 months		
Cycle time	Minimum 25 days		
Weight-loss	About 30% in 30 days (ref. Salami)		



# THE FUTURE OF TRADITION **BEGINS**

With the Original Stagionello®

With Stagionello® Salami Curing Device, you can produce 30 authentic Italian salami products - prosciuttos, cooked salami, bresaolas - respecting original recipes while

Each preparation is scientifically validated by Italian universities to ensure safety, quality, and authenticity.







**CANNACA SALAMI** 

2 SANT'ANGELO SALAMI 3 CALABRESE SALAMI







4 CANCELLARA SALAMI 5 CACCIATORINO SALAMI 6

**MILANO SALAMI** 







VICENTINA SOPPR. 8 CALABRIAN SOPPR. 9 FINOCCHIONA SALAMI



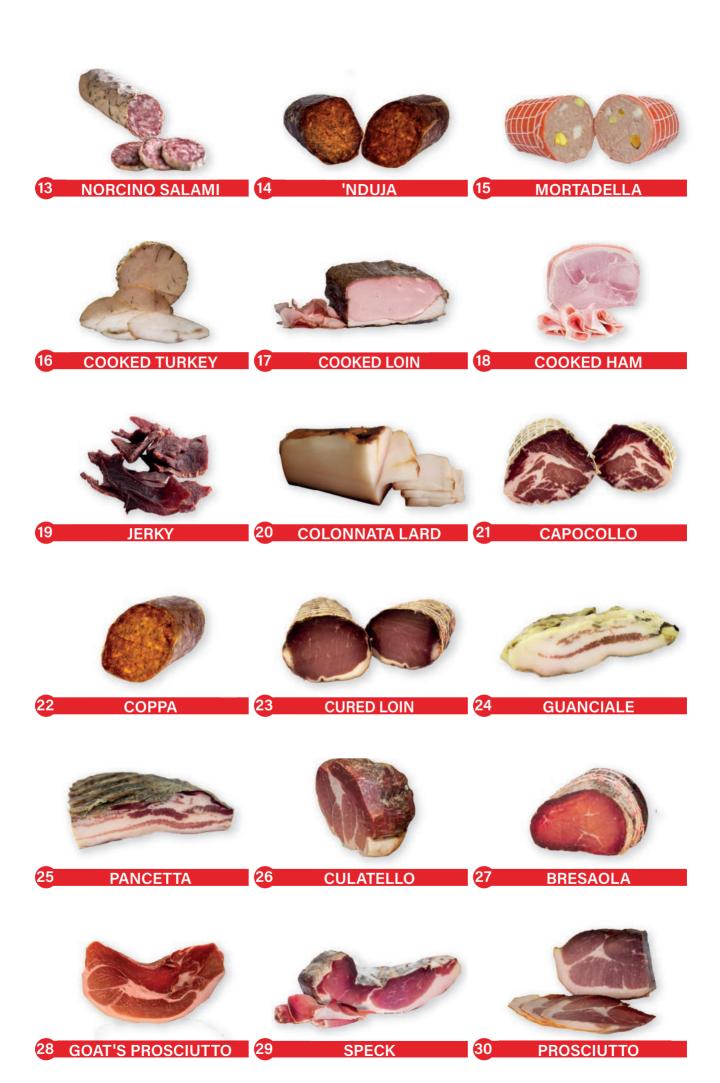




NAPOLI SALAMI

10

11 FABRIANO SALAMI 12 HUNGARIAN SALAMI



## **STAGIONELLO® DEVICES ALL MODELS FOR EVERY NEED!**



## PLUG-IN

from 60 kg to 200 kg of productions/month PLUG-IN AESTHETICS, VERSATILITY AND TECHNOLOGY









# FOR PRODUCTIONS FROM 100 KG TO 5000 KG



# ALWAYS INCLUDED

SICUR FOOD CONTROL® 4.0

pH-METRY SYSTEM

HACCP SYSTEM

AIR TREATMENT UNIT

DOUBLE TANK OF WATER AND AROMA

CLEANING IN PLACE

FUMOTIC ®

INTEGRATED CLIMATE RECIPES

CUSTOMISABLE PHASED RECIPES

NATURAL LIGHT LED 4000K

### **WALK-IN 4.0**

### MODEL 300-900KG / 1200KG



**GLASS DOOR** 

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

### **EQUIPMENT**

12 CART WITH 20 HANGING RODS/EACH

#### **EXTERNAL DIMENSIONS**

2550W X 2550D X 2565H mm

### **VOLTAGE/ FREQUENCY / GAS**

400V / 50 Hz/ R452A 400V / 60 Hz/ R452A

### **ENERGY CONSUMPTION 300-900KG**

2,90KW - 5,6 A

### **ENERGY CONSUMPTION 1200KG**

3,60KW - 5,6 A

### T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

### **ACCESSORIES ON REQUEST**

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304



FRONT

**2 GLASSES** 



BACK 300-900KG

2 GLASSES



BACK 1200KG

### **WALK-IN 4.0**

### MODEL 200-600KG / 800KG

### SETUP

### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

### **EQUIPMENT**

8 CART WITH 20 HANGING RODS/EACH

### **EXTERNAL DIMENSIONS**

2550W X 1750D X 2565H mm

### **VOLTAGE/ FREQUENCY / GAS**

400V / 50 Hz/ R452A 400V / 60 Hz/ R452A

### **ENERGY CONSUMPTION 200-600KG**

2,70KW - 5,9 A

### **ENERGY CONSUMPTION 800KG**

3,60KW - 8,5 A

### T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

### **ACCESSORIES ON REQUEST**

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304



**GLASS DOOR** 



FRONT

**2 GLASSES** 



BACK 200-600KG

2 GLASSES



BACK 800KG

### **WALK-IN 4.0**

### MODEL 100-300KG / 400KG



**GLASS DOOR** 

### **SETUP**

### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

### **EQUIPMENT**

4 CART WITH 20 HANGING RODS/EACH

#### **EXTERNAL DIMENSIONS**

2550W X 950D X 2565H mm

### **VOLTAGE/ FREQUENCY / GAS**

400V / 50 Hz/ R452A 400V / 60 Hz/ R452A

#### **ENERGY CONSUMPTION 100-300KG**

1,70KW - 7,7 A

### **ENERGY CONSUMPTION 400KG**

2,40KW - 5 A

#### T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

### **ACCESSORIES ON REQUEST**

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304



FRONT

**2 GLASSES** 



BACK 100-300KG

**2 GLASSES** 



BACK 400KG

### MODEL 200KG

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

#### **SUPPORT**

RISE

### **EQUIPMENT GLASS DOOR**

8 PAIR OF GUIDES + 40 HANGING RODS

### **EQUIPMENT 2 GLASSES/ 4 GLASSES**

4 PAIR OF GUIDES + 20 HANGING RODS

### **EXTERNAL DIMENSIONS**

1465W X 785D X 2260H mm

### **VOLTAGE/ FREQUENCY / GAS**

220-240V / 50 Hz/ R452A 220-240V / 60 Hz/ R452A

#### **ENERGY CONSUMPTION**

1,18KW - 5,4 A

T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

T° INTERNAL T° EXTERNAL

-3° / +75° +10°/+32°

# COOK!AC

### **ACCESSORIES ON REQUEST**

COVER ON 3 SIDE, ROLLERS OR ADJUSTABLE STAINLESS FEET

GUIDES, GRIDS, HANGING RODS AND HOOKS



**GLASS DOOR** 



FRONT

BACK

FRONT

BACK

**2 GLASSES** 

### **MODEL 100+100KG TWIN**

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / PAL ON REQUEST

#### **SUPPORT**

RISE

### **EQUIPMENT**

8 PAIR OF GUIDES + 40 HANGING RODS

#### **EXTERNAL DIMENSIONS**

1465W X 785D X 2260H mm

#### **VOLTAGE/ FREQUENCY / GAS**

220-240V / 50 Hz/ R452A 220-240V / 60 Hz/ R452A

#### **ENERGY CONSUMPTION**

1,50KW - 6,9 A

T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

T° INTERNAL T° EXTERNAL

-3° / +75° +10°/+32°



### **GLASS DOOR**

### **ACCESSORIES ON REQUEST**

COVER ON 3 SIDE, ROLLERS OR ADJUSTABLE STAINLESS FEET

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304





FRONT

BACK

FRONT

BACK

**2 GLASSES** 

### MODEL 100+100KG COMBO

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

#### **SUPPORT**

**RISE** 

### **EQUIPMENT**

4 PAIR OF GUIDES + 20 HANGING RODS 5 PAIR OF GUIDES + 5 GRIDS

### **EXTERNAL DIMENSIONS**

1465W X 785D X 2260H mm

### **VOLTAGE/ FREQUENCY / GAS**

220-240V / 50 Hz/ R452A 220-240V / 60 Hz/ R452A

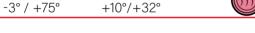
### **ENERGY CONSUMPTION**

1,50KW - 6,9 A

T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

T° INTERNAL T° EXTERNAL



### **ACCESSORIES ON REQUEST**

COVER ON 3 SIDE, ROLLERS OR ADJUSTABLE STAINLESS FEET

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304



**GLASS DOOR** 



FRONT

BACK

FRONT

BACK

**2 GLASSES** 

### MODEL 150KG

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / RAL ON REQUEST

#### **SUPPORT**

RISE

### **EQUIPMENT**

4 PAIR OF GUIDES + 20 HANGING RODS

### **EXTERNAL DIMENSIONS**

905W X 785D X 2260H mm

### **VOLTAGE/ FREQUENCY / GAS**

220-240V / 50 Hz/ R452A 220-240V / 60 Hz/ R452A

#### **ENERGY CONSUMPTION**

1,18KW - 5,4 A

T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32° T° INTERNAL T° EXTERNAL

+10°/+32° -3° / +75°



### **ACCESSORIES ON REQUEST**

COVER ON 3 SIDE, ROLLERS OR ADJUSTABLE STAINLESS FEET

**GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304** 



**GLASS DOOR** 

BACK



FRONT

BACK

**2 GLASSES** 

### MODEL 100KG

### SETUP

#### **EXTERNAL COLOR**

INOX AISI 304 / PRAL ON REQUEST

#### **SUPPORT**

**RISE** 

### **EQUIPMENT**

4 PAIR OF GUIDES + 20 HANGING RODS

#### **EXTERNAL DIMENSIONS**

730W X 785D X 2260H mm

### **VOLTAGE/ FREQUENCY / GAS**

220-240V / 50 Hz/ R452A 220-240V / 60 Hz/ R452A

#### **ENERGY CONSUMPTION**

0,75KW - 3,4 A

T° INTERNAL T° EXTERNAL

-3° / +35° +10°/+32°

T° INTERNAL T° EXTERNAL

-3° / +75° +10°/+32°

### ACCESSORIES ON REQUEST

COVER ON 3 SIDE, ROLLERS OR ADJUSTABLE STAINLESS FEET

GUIDES, GRIDS, HANGING RODS AND HOOKS AISI 304



**GLASS DOOR** 



**2 GLASSES** 



FRONT

BACK



we started with traditionally simple elements to ensure technologically natural products for the future

With Stagionello®, meticulous study of raw materials, flavors, and preservation methods has given rise to genuine products, natural blend, and secure flavors, making them accessible tools for every user, all around the world!

### **SEMI-FINISHED FOODSTUFFS**

## WHOLE ANATOMICAL PIECES

BRESAOLA SPECK COPPA PANCETTA CAPOCOLLO

### **SALAMI**

SALAME FELINO
SALAME FINOCCHIONA
SALAME NORCINO
SALAME UNGHERESE
SALAME CALABRESE
DOLCE/ PICCANTE
SALAME CACCIATORE
SALAME NAPOLI
SALAME BUFALO
SALAME MILANO



# BASES FOR CURED PRODUCTS

SICURSAL RAPID FERM. SICURSAL LONG FERM.

### **FLAVORED SMOKING**

SMOKE WHITE TRUFFLE BLACK TRUFFLE BARBECUE

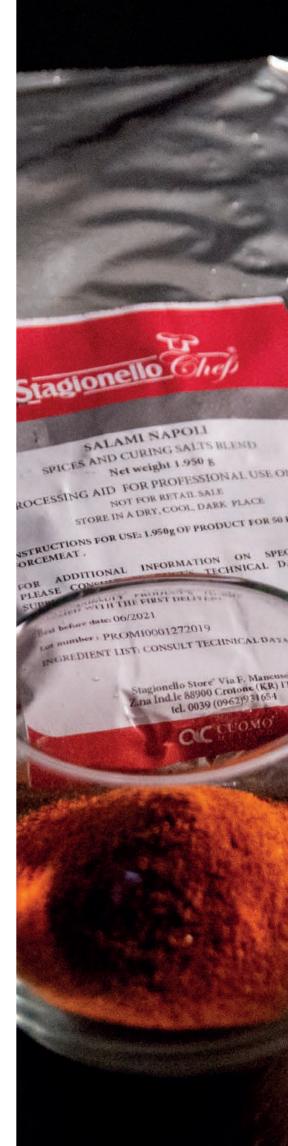
### **COOKED SALAMI**

COOKED TURKEY COOKED SALAMI



### DISCOVER THE PRODUCTS







Stagionello® Service is the CUAT (Unique Technical Assistance Center) that provides you with technical and technological support online or at your business, offering maintenance, service, training and rentals for short, medium and long periods.

### **TECHNICAL SUPPORT**

**INSTALLATION AND TESTING** 

**ROUTINE SCHEDULED MAINTENANCE** 

**EXTRAORDINARY MAINTENANCE** 

**EXTRAORDINARY MAINTENANCE** 

### **REMOTE SUPPORT**

**REMOTE DIAGNOSTICS** 

**REMOTE MANAGEMENT WITH 24-HOUR CALL CENTER OPERATOR** 

DATA INTERCONNECTION WITH AUTOMATIC DISCHARGE

### **AFTER-SALES SUPPORT**

NON-OBSOLESCENCE GUARANTEE

WARRANTY EXTENSION

SYSTEM REFURBISHMENT

**SYSTEM EXCHANGE** 

### TECHNOLOGICAL SUPPORT

PRODUCTION ASSISTANCE WITH STANDARD **OPERATING INSTRUCTIONS** 

TECHNOLOGICAL SUPPORT FOR PRODUCT **DEVELOPMENT** 

NEW PRODUCT RESEARCH AND DEVELOPMENT

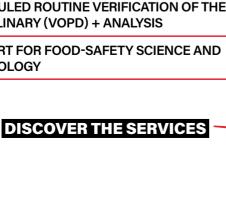
**HEALTH VALIDATION** 

SCHEDULED ROUTINE VERIFICATION OF THE **DISCIPLINARY (VOPD) + ANALYSIS** 

SUPPORT FOR FOOD-SAFETY SCIENCE AND **TECHNOLOGY** 









### STAGIONELLO® ACADEMY

The Stagionello® Academy promotes and carries out events and training courses for food operators and handlers of large-scale retail chains as well as providing specific training modules for consumers and professionals in dedicated sectors such as restaurants, butchers, fishmongers, delicatessens.

Master Courses and Specialist levels in applied technology that integrate scientific, technological, and technical topics from three distinct food industries, all based on the Cuomo Method®.



### **COURSES ARE ALWAYS INCLUDED WITH 4.0 DEVICES**

### TRAINING BY YOUR SIDE





**ON SITE COURSES** 



THEORETICAL/PRACTICAL COURSE



ON DEMAND COURSES



**UNIVERSITY COLLABORATIONS** 



**SPECIALIZED TECHNOLOGISTS** 



**LIVE** COURSES



**MULTICHANNEL COURSES** 



ON SITE **SALAMI** CURING COURSE

Technological course on salami curing



























# International MASTER CLASS



FOR TRADITIONAL SALAMI

An advanced training course in English for International participants, aimed at transferring the knowledge behind the noble and true art of pork butchery. The course provides professional practical skills to facilitate managerial placement in the artisan production of traditional food production chains. A 7-day course focused on providing the theoretical and practical knowledge of pork processing, from breeding to final product, step by step with Stagionello®'s patented applied technology with particular attention on todays current international food safety regulations.







### **ADVANTAGES**

### **NCREASE OF FISH QUALITY**

At the conclusion of the processing technique, laboratory tests carried out at accredited research centers and Universities have shown an increase in the food's nutritional qualities.

### **INCREASED SHELF-LIFE**

Preservability of salami using Stagionello® Salami Curing Device 4.0 and Cuomo Method applied for up to 12 months.

### **READY TO EAT FOODS** (to be consumed raw)

Certifiable B.R.C. (British Retail Consortium) and I.F.S. (International Food Standard).

### SHORT AND SAFE PRODUCTION TIME

Three alternative processing cycles:

- 1. Continuous fermentation, 2. Defined-stage fermentation, both with or without flavored smoke, and
- 3. the Cooking cycle, are used to produce a variety of ready-to-eat dishes from 1 to 365 days.

### **TRACEABILITY**

Process data traceability is stored on an integrated HACCP database that may be viewed both on-site and remotely.

### SAFE AND PROFITABLE BUSINESS

This process allows the user an average R.O.I. (return on investment) of 500% per production cycle.

### **UP TO 500% RETURN ON INVESTMENT PER PRODUCTION CYCLE**

### **PRODUCTION - SALAMI**

Production cycle = 30 days (estimate calculated on FULL LOAD - 130 kg of Salame tipo Napoli)

	€	U.M
Raw material cost	3,60 €	Kg
Incidence of processing by half carcass	40%	%/Kg
Weight drop processing incidence	30%	%/Kg
Operating costs	3,00 €	€/Kg
Price of cured salami	30,00 €	€/Kg

### **MONTHLY STATEMENT**

COSTS	€/month	<b>REVENUES</b>	€/month
Raw material cost	655,20 €	Vendita PF	2.730,00 €
Proccesing per loin	262,08 €		
Operating costs	546,00 €		
total	1.463,28 €	total	2.730,00 €

MONTHLY NET PROFIT 1266,72 €

### MASTER CUOMO METHOD® ★ ★ ★



Marco Visciola



Pasquale Palamaro



Ciro Sicignano



Paolo Casagrande



Alessandro Tormolino



Michael Combs Metropolitan community college



Marinos Souranis



Pablo Esposito



Duff Lampard



Maddalena Tessitore



Aitor Olabegoya



Roberto Pintadu



Jacopo Ticchi



Salvatore Andolina



Mario Stasio



Amr Abdel Ruhmum



Andrey Vishnevskiy



Roberto Costa

### TUTOR CUOMO METHOD® ★ ♣



Umberto Salustri



Heghine Manukyan



Bartolomeo Marmoreo



Pau Brossa



Pietro Marongiu



Felice Santodonate



Massimiliano Elia



Alessandro Venneri



MACELLERIA GRANDINETTI



A GUCCERIA I FIORELLA



UNIVERSITY OF MICHIGAN - L



Thomas Carletti

### **EXPERT CUOMO METHOD® †**



Gianni Gianfrate Gianfrate Carni Pregiate



Pamela Pascuzzo



Alessandro Ciarmela



Erica Caputo



Max Forbitti



Jan Ebelender

# **JOIN US**

## **PARTNERS**























# **JOIN US**

# **UNVERSITY**

































